

# Europass Nemanja Klincov, BSc

CEO / Technical Project Lead

## PERSONAL INFORMATION

Full Name	Nemanja Klincov, BSc
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Email	nemanja.klincov@breact.com
Date of Birth	28 July 1994
Nationality	Austrian
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## WORK EXPERIENCE

### 09/2022 - Present

#### CEO & Co-Founder

*BReact GmbH, Vienna, Austria*

- Strategic leadership and business development for an AI-focused technology company building Austria's first fully in-house AI agent system
- Technical project lead for AI-powered enterprise solutions, overseeing product development from concept to deployment
- AI-assisted full-stack application development: frontend UI design and implementation using modern frameworks (React), backend architecture, and core system components — all developed with AI-augmented workflows
- Product ownership and roadmap definition for multilingual AI chatbot platforms and intelligent automation solutions
- Client acquisition and stakeholder management for enterprise AI adoption projects (e.g. Verbund, ASFINAG)
- Winner of the IÖB-Challenge ASFINAG (public procurement innovation challenge)
- Speaker at AIFOD Vienna Summit at UN International Centre on AI accessibility and automation
- EU grant management and compliance for publicly funded AI development projects

### 07/2024 - 12/2024

#### Partner / Scrum Master

*Mind Loom Solutions FlexKapG, Vienna, Austria*

- Agile project management and Scrum Master responsibilities for AI/ML software development teams
- Sprint planning, backlog management, and delivery coordination for SaaS product development
- Cross-functional team leadership across developers, data scientists, and ML engineers

### 2020 - 2022

#### Strategic Procurement Specialist

*Gebrüder Weiss GmbH, Austria*

- Strategic procurement and sourcing for one of Europe's leading transport and logistics companies (8,600+ employees, 180 locations, 34 countries)
- Supplier evaluation, contract negotiation, and vendor management for complex logistics operations
- Process optimization and cost analysis for procurement workflows
- Cross-departmental collaboration on supply chain efficiency initiatives

### 2018 - 2020

#### Strategic Procurement Specialist

*Empulsion GmbH, Wiener Neustadt, Austria*

- Strategic procurement for an aerospace technology company (global leader in satellite propulsion systems)
- Sourcing and supplier management for high-tech manufacturing components
- Procurement process development and documentation for quality-critical aerospace supply chains
- Budget planning and cost control for R&D and production materials

~6 months

### Procurement / Operations

Österreichische Post AG, Austria

- Operational procurement support for Austria's national postal and logistics service provider
- Purchasing process execution and vendor coordination

## EDUCATION AND TRAINING

2014 - 2018

### Bachelor of Science in Engineering (BSc) - Industrial Engineering (Wirtschaftsingenieur)

FH Wiener Neustadt (University of Applied Sciences), Wiener Neustadt, Austria

- Interdisciplinary programme combining technical engineering with business management
- Core areas: production management, logistics, process optimization, Industry 4.0, automation, data analytics
- Project-based learning with industry partnerships

## PERSONAL SKILLS

Mother tongue(s) **German, Serbian**

Other language(s)

Language	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1

Levels: A1/A2: Basic user — B1/B2: Independent user — C1/C2: Proficient user (Common European Framework of Reference for Languages)

## DIGITAL COMPETENCES & TECHNICAL SKILLS

AI-Augmented Software Development

Frontend UI Development (React)

AI Agent Architecture & Design

Product Management & Roadmapping

Agile / Scrum (Scrum Master)

Project Management

Strategic Procurement & Sourcing

Vendor & Contract Management

EU Grant Management & Compliance

Stakeholder Management

Business Development

SaaS Product Development

Cloud Application Architecture

Process Optimization

Data Analytics

Supply Chain Management

IT Consulting

Industry 4.0 & Automation

## KEY ACHIEVEMENTS & CONFERENCES

- Winner of the IÖB-Challenge ASFINAG — Public procurement innovation challenge for AI solutions in infrastructure
- Speaker at AIFOD Vienna Summit (AI for Developing Countries Forum) at the United Nations International Centre, Vienna
- Built and scaled BReact GmbH to €250,000 revenue as a bootstrap-financed AI startup
- Secured enterprise clients including Verbund (Austria's largest energy company) for AI agent deployment

**Contractual Link to Tenderer:** Nemanja Klincov is the CEO and Co-Founder of **BReact GmbH** (the tenderer) since September 2022. He has a direct ownership and executive management relationship with the tendering entity. He is proposed as the **CEO / Technical Project Lead** for this contract, responsible for overall project management, client liaison, and technical oversight.